

## Agthia Builds Momentum in Q3 2025 with Strong Performance Across Core Categories

**Abu Dhabi, 5 November, 2025:** Agthia Group PJSC (AGTHIA:UH; or the "Group") today announced its financial results for the third quarter and nine months ended 30 September 2025, reflecting revenue growth across all core segments and progress in strengthening its portfolio and operational foundations.

Agthia reported Q3 2025 revenue of AED 1.1 billion, up 5.0% year-on-year, driven by momentum across its diversified portfolio. Underlying EBITDA<sup>1</sup> stood at AED 146.8 million with a margin of 12.9%, while Underlying Net Profit<sup>1</sup> reached AED 62.3 million, reflecting cost management amid ongoing margin pressures in select categories. For the first nine months of 2025, Group revenue totaled AED 3.6 billion.

The Water & Food segment led growth, up 10.1% year-on-year, supported by the successful integration of Riviere and the continued leadership of Al Ain Water in the UAE market. The Agri-Business recorded a 1.3% increase in revenue, while Snacking grew 3.9%, driven by Abu Auf brand's strong market position in Egypt, enhanced by the opening of 47 stores since the start of the year. The Protein & Frozen segment returned to growth, rising 4.9% year-on-year, supported by improved commercial execution and focused brand initiatives.

Innovation remained a key driver of Agthia's growth, contributing AED 126.8 million to revenue in the first nine months, supported by new product launches across multiple categories - from iced coffee and functional snacks to new protein products in Egypt and Jordan. Agthia also accelerated its digital transformation, achieving a 20.7% increase in e-commerce revenue during the first nine months of 2025, which now represents 6.2% of total Group sales. Agthia also reinforced its sustainability leadership with a 3.8% cut in emission rate and winning several regional and global awards for ESG excellence.

Salmeen Alameri, Managing Director and Chief Executive Officer of Agthia Group, commented: "Our results demonstrate progress for Agthia, with all segments gaining momentum and contributing to improved overall performance, reinforcing our market position. This reflects the strength and adaptability of our diversified portfolio and the impact of the actions we've taken to enhance efficiency and increase investment in innovation and digital capabilities. Behind this progress are our teams, whose discipline and commitment continue to shape a more agile and focused Agthia positioned for sustainable growth."

Agthia also maintained AED 366.4 million of cash and cash equivalent reflecting the company's strong financial position.

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AGTHIA GROUP PJSC

 $<sup>^{\</sup>rm 1}$  Please refer to Appendix of MD&A for the Reconciliation of Underlying EBITDA and Net Profit.



The full financial results and additional information are available on the websites of the Abu Dhabi Securities Exchange and Agthia Group.

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## **About Agthia**

Agthia Group PJSC (ADX: AGTHIA) is one of the region's leading food and beverage companies headquartered in Abu Dhabi and part of ADQ, one of the largest holding companies in the Middle East. Established in 2004, Agthia has evolved into a diversified, multi-category F&B leader with a strong regional footprint across the UAE, Saudi Arabia, Kuwait, Oman, Egypt, Turkey, and Jordan. The Group's integrated portfolio includes market-leading brands across four key categories: Water & Food, Snacking, Protein and Frozen, and Agri-Business. With more than 12,000 employees across its operations, Agthia's products reach consumers in over 60 markets worldwide.



